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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

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The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	66	881	$1491	$1569	$1583	$1500	$1375	72	2243	$1487	$1558	$1583	$1500	$1375
Business—General (incl. Mgmt.)	7	171	1287	1522	*	*	*	7	720	1287	1488	*	*	*
Marketing & Distribution	2	87	1704	1470	*	*	*	3	336	1580	1402	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	20	+	1051				17	117	1164	1186	*	*	*
Economics[2]	1	22	1333	1365	*	*	*	2	48	1208	1356	*	*	*
Other Social Sciences	2	38	1125	1228	*	*	*	11	221	1079	1203	*	*	*
ENGINEERING														
Aeronautical	4	65	2253	1863	*	*	*	4	127	2253	1946	*	*	*
Chemical	6	131	2227	2279	*	*	*	11	306	2199	2273	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	30	+	1870				1	183	2233	1849	*	*	*
Electrical (incl. Computer Engrg.)	23	520	2087	2144	2225	2083	1920	47	1579	2110	2103	2285	2125	1920
Geological	+	3	+	2361				+	13	+	2154			
Industrial	1	46	1833	2035	*	*	*	6	201	2220	2041	*	*	*
Mechanical	11	281	2144	2134	*	*	*	35	837	2069	2086	2340	2100	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	17	+	2180				2	43	2317	2199	*	*	*
Mining	+	4	+	1671				+	13	+	1974			
Nuclear (incl. Engrg. Physics)	2	8	2246	2064	*	*	*	2	23	2246	2123	*	*	*
Petroleum	+	36	+	2637				+	92	+	2599			
Engineering Technology	4	71	2004	1995	*	*	*	4	196	2004	2007	*	*	*
SCIENCES														
Agricultural Sciences	+	7	+	1219				2	62	1875	1360	*	*	*
Biological Sciences	+	3	+	1277				10	41	1661	1428	*	*	*
Chemistry	+	18	+	1651				4	39	1791	1643	*	*	*
Computer Science	8	129	1716	1926	*	*	*	21	480	1894	1914	2106	2000	1541
Health (Medical) Professions	+	67	+	1757				10	97	1574	1634	*	*	*
Mathematics	2	22	1842	1759	*	*	*	3	56	1755	1684	*	*	*
Other Physical & Earth Sciences	1	8	1148	1826	*	*	*	2	30	1578	1810	*	*	*
Totals	140	2707						276	8103					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	67	885	$1489	$1567	$1583	$1500	$1375	75	2269	$1458	$1556	$1583	$1500	$1375
Business Administration	4	115	1163	1443	*	*	*	14	417	1290	1456	*	*	*
Communications	1	11	833	960	*	*	*	4	46	917	1192	*	*	*
Community & Service Orgs. Work	2	19	1125	1237	*	*	*	4	68	1000	1203	*	*	*
EDP-Programming/Systems	11	160	1892	1937	*	*	*	25	542	1947	1913	2225	2000	1583
Engineering	49	1143	2119	2145	2292	2125	1920	105	3366	2130	2105	2340	2125	1833
Farm & Natural Resources Mgmt.	+	4	+	1504				+	15	+	1361			
Finance & Economics	3	45	1486	1446	*	*	*	6	183	1557	1427	*	*	*
Health (Medical) Services	+	70	+	1739				11	117	1493	1570	*	*	*
Manufacturing &/or Industrial Opns.	+	59	+	1936				5	186	1862	1909	*	*	*
Mathematics/Statistics	+	7	+	1644				+	31	+	1578			
Merchandising/Sales Promotion	1	60	1300	1383	*	*	*	4	301	1221	1324	*	*	*
Personnel/Employee Relations	1	7	1700	1246	*	*	*	1	30	1700	1288	*	*	*
Research—Non-Scientific	+	6	+	1591				2	26	1292	1469	*	*	*
Research—Scientific	+	38	+	1820				12	120	1758	1789	*	*	*
Rotational Training—Non-Technical	+	17	+	1350				3	94	1597	1349	*	*	*
Rotational Training—Technical	+	16	+	1814				1	44	1250	1691	*	*	*
Sales—Non-Technical Degree	1	41	1708	1482	*	*	*	4	218	1256	1418	*	*	*
Sales—Technical/Scientific Degree	+	4	+	1850				+	30	+	1957			
Totals	140	2707						276	8103					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	*	39	*	$1893				*	121	*	$1908			
MBA (Non-technical Undergraduate)	1	71	$1500	1916	*	*	*	7	245	$2186	1923	*	*	*
MBA (Technical Undergraduate)	1	13	2916	2208	*	*	*	3	45	2647	2204	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	*	7	*	1893				*	38	*	1988			
Industrial Mgmt. (incl. Industrial Admin.)	*	4	*	2192				1	8	2167	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	*	*	*	*				*	21	*	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	*	1	*	917				*	12	*	1595			
Social Sciences	*	3	*	2348				*	31	*	1625			
ENGINEERING														
Chemical	*	3	*	2478				1	13	2167	2437	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	6	2242	2435	*	*	*	2	15	2242	2313	*	*	*
Electrical (incl. Computer Engrg.)	8	43	2303	2426	*	*	*	14	105	2368	2395	*	*	*
Industrial	2	8	2441	2407	*	*	*	7	21	2329	2336	*	*	*
Mechanical	3	30	2460	2345	*	*	*	8	77	2416	2375	*	*	*
Nuclear (incl. Engrg. Physics)	*	2	*	2300				*	9	*	2196			
SCIENCES														
Chemistry	*	1	*	2107				*	5	*	2141			
Computer Science	3	11	2235	2258	*	*	*	6	37	2301	2290	*	*	*
Geology & Related Geological Sciences	*	10	*	2605				*	26	*	2446			
Mathematics	*	3	*	2222				*	5	*	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science & Ceramics)	*	1	*	2350				*	2	*	2459			
Totals	20	256						49	836					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	17	$2400	$1983	*	*	*	12	57	$2335	$2063	*	*	*
MBA - Tech Undergraduate	†	6	†	2530				4	18	3025	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	20	†	2031				6	38	2774	2101	*	*	*
MBA - Tech Undergraduate	†	1	†	2166				1	8	3003	2277	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	†	22	†	2349				3	36	3028	2381	*	*	*
MBA - Tech Undergraduate	†	4	†	3029				4	9	2958	2865	*	*	*
Totals	1	70						30	166					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	†	2	†	$3000				†	9	†	$3057			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				1	3	$3242	2572	*	*	*
Electrical (incl. Computer Engrg.)	†	9	†	3286				3	26	3017	3092	*	*	*
Mechanical	†	1	†	3350				1	7	3358	3141	*	*	*
SCIENCES														
Chemistry	1	9	$2975	2234	*	*	*	2	33	2923	2248	*	*	*
Mathematics (incl. Opns. Research, Statistics, & Actuarial Science)	†	1	†	3125				†	10	†	2466			
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science & Ceramics)	†	†	†	†				1	3	2792	2958	*	*	*
Physics	†	5	†	2961				3	22	3194	2778	*	*	*
Totals	1	27						11	113					

[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT BLDG MATERIAL
ACCOUNTING	1493 64 1583 1375			1600 1	
BUSINESS - GENERAL		1349 3	1300 1		
MARKETING/DISTRIBUTN					1700 1
HUMANITIES					
ECONOMICS		1333 1			
OTHR SOCIAL SCIENCES					

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2253 4		
CHEMICAL				1958 1		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2133 16		
GEOLOGICAL						
INDUSTRIAL				1833 1		
MECHANICAL				2118 6	2200 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS				2242 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2006 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT BLDG MATERIAL
AGRICULTURL SCIENCES					
BIOLOGICAL SCIENCES					
CHEMISTRY					
COMPUTER SCIENCE		2083 1		1745 5	
HEALTH (MED) PROFSNS					
MATHEMATICS				1800 1	
OTHR PHYSCL/EARTH SC			1148 1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING												
BUSINESS - GENERAL							1333	1				
MARKETING/DISTRIBUTN	1708	1										
HUMANITIES												
ECONOMICS												
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2321	2					2253	3				
CIVIL -CNSTR/SAN/TRP												
ELECTRICAL -COMPTR	2180	1					2150	1				
GEOLOGICAL												
INDUSTRIAL												
MECHANICAL			2108	2								
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS											2250	1
PETROLEUM -NATL GAS												
ENGINEERING TECH	2050	1					2167	1				

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						
MATHEMATICS	1883 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1268 1	
BUSINESS - GENERAL						1167 2
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						1125 2

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR			1989 2	1793 2	1983 1	
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL			2233 2			
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1791 1			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1541 1	1379 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MCH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1500 1					
MBA - TECHNICAL				2916 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						